

KPIT Technologies Limited

Registered & Corporate Office - 35 & 36, Rajiv Gandhi Infotech Park, Phase I, MIDC, Hinjawadi, Pune - 411057  
 Phone : +91 20 6652 5000 | Fax : +91 20 6652 5001 | connectwithus@kpit.com | www.kpit.com | CIN : L72200PN1990PLC059594

PART I

STATEMENT OF AUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED MARCH 31, 2017

₹ in million (except per share data)

Particulars	Quarter ended			Year ended	
	March 31, 2017 (Audited) (Refer note 13)	December 31, 2016 (Unaudited)	March 31, 2016 (Audited) (Refer note 13)	March 31, 2017 (Audited)	March 31, 2016 (Audited)
	Revenue from operations	8,584.63	8,306.78	8,409.92	33,233.61
Other income (Refer note 5)	12.49	29.22	64.00	206.60	281.85
<b>Total income</b>	<b>8,597.12</b>	<b>8,336.00</b>	<b>8,473.92</b>	<b>33,440.21</b>	<b>32,545.93</b>
<b>Expenses</b>					
Cost of materials consumed	178.07	63.38	47.42	360.13	172.27
Changes in inventories of finished goods and work-in-progress	(106.49)	(17.95)	(18.10)	(104.02)	(38.10)
Employee benefits expense	5,405.83	5,312.07	4,786.22	20,905.25	19,334.99
Finance costs (Refer note 6)	0.42	65.65	25.61	135.98	165.41
Depreciation and amortization expense	247.83	191.45	179.56	826.64	691.25
Excise duty	8.89	5.96	2.75	33.15	21.17
Other expenses	2,227.89	2,097.48	2,269.04	8,552.77	8,431.45
<b>Total expenses</b>	<b>7,962.44</b>	<b>7,718.04</b>	<b>7,292.50</b>	<b>30,709.90</b>	<b>28,778.44</b>
<b>Profit before exceptional items and tax</b>	<b>634.68</b>	<b>617.96</b>	<b>1,181.42</b>	<b>2,730.31</b>	<b>3,767.49</b>
Exceptional items (Refer note 10)	-	260.91	(112.98)	260.91	(112.98)
<b>Profit before share of equity accounted investees and tax</b>	<b>634.68</b>	<b>878.87</b>	<b>1,068.44</b>	<b>2,991.22</b>	<b>3,654.51</b>
Share of profit/(loss) of equity accounted investees (net of tax)	(0.05)	-	-	(0.05)	-
<b>Profit before tax</b>	<b>634.63</b>	<b>878.87</b>	<b>1,068.44</b>	<b>2,991.17</b>	<b>3,654.51</b>
<b>Tax expense</b>					
Current tax	143.82	91.24	161.97	638.01	941.34
MAT credit entitlement	(99.00)	(5.61)	(17.58)	(131.26)	(41.35)
Deferred tax (benefit)/charge	52.54	57.41	(3.26)	98.98	(54.51)
<b>Total tax expense</b>	<b>97.36</b>	<b>143.04</b>	<b>141.13</b>	<b>605.73</b>	<b>845.48</b>
<b>Profit for the period</b>	<b>537.27</b>	<b>735.83</b>	<b>927.31</b>	<b>2,385.44</b>	<b>2,809.03</b>
<b>Other comprehensive income</b>					
Items that will not be reclassified to profit or loss					
Remeasurements of defined benefit plans	13.86	(13.97)	(10.84)	(23.73)	(44.35)
Income tax on items that will not be reclassified to profit or loss	(4.60)	4.07	3.04	6.32	13.13
Items that will be reclassified to profit or loss					
Exchange differences in translating the financial statements of foreign operations	(265.38)	10.58	(184.96)	(273.48)	156.94
Effective portion of gains/(losses) on hedging instruments in cash flow hedges	89.70	(37.09)	24.18	61.44	(3.67)
Income tax on items that will be reclassified to profit or loss	(31.05)	12.84	(8.37)	(21.27)	1.27
<b>Total other comprehensive income</b>	<b>(197.47)</b>	<b>(23.57)</b>	<b>(176.95)</b>	<b>(250.72)</b>	<b>123.32</b>
<b>Total comprehensive income for the period</b>	<b>339.80</b>	<b>712.26</b>	<b>750.36</b>	<b>2,134.72</b>	<b>2,932.35</b>
<b>Profit attributable to</b>					
Owners of the company	536.88	735.83	927.31	2,385.05	2,809.03
Non-controlling interests	0.39	-	-	0.39	-
<b>Profit for the period</b>	<b>537.27</b>	<b>735.83</b>	<b>927.31</b>	<b>2,385.44</b>	<b>2,809.03</b>
<b>Other comprehensive income attributable to</b>					
Owners of the company	(197.47)	(23.57)	(176.95)	(250.72)	123.32
Non-controlling interests	-	-	-	-	-
<b>Other comprehensive income for the period</b>	<b>(197.47)</b>	<b>(23.57)</b>	<b>(176.95)</b>	<b>(250.72)</b>	<b>123.32</b>
<b>Total comprehensive income attributable to</b>					
Owners of the company	339.41	712.26	750.36	2,134.33	2,932.35
Non-controlling interests	0.39	-	-	0.39	-
<b>Total comprehensive income for the period</b>	<b>339.80</b>	<b>712.26</b>	<b>750.36</b>	<b>2,134.72</b>	<b>2,932.35</b>
Paid up equity capital [Face value ₹ 2/- per share]	376.39	376.13	375.65	376.39	375.65
Reserves				15,448.24	13,478.73
<b>Earnings per equity share for continuing operations (face value per share ₹ 2 each)</b>					
Basic	2.80	3.84	4.84	12.44	14.69
Diluted	2.69	3.68	4.63	11.94	14.06

Boya

**PART I**

**STATEMENT OF AUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED MARCH 31, 2017**

₹ in million (except per share data)

**Notes:**

- 1 The above audited consolidated financial results have been reviewed by the Audit Committee and thereafter approved and taken on record by the Board of Directors in their respective meetings held on April 26, 2017. These audited consolidated financial results have been prepared in accordance with the Indian Accounting Standards ("Ind-AS") as specified under Section 133 of the Companies Act, 2013 read with Rule 3 of the Companies (Indian Accounting Standards) Rules, 2015 and Companies (Indian Accounting Standards) Amendment Rules, 2016 and provisions of the Companies Act, 2013.
- 2 The Company adopted Ind-AS from April 1, 2016 and accordingly the transition was carried out, from the Accounting Principles generally accepted in India as specified under Section 133 of the Companies Act, 2013 read with Rule 7 of the Companies (Accounts) Rules, 2014 (IGAAP), in accordance with Ind-AS 101 - First time adoption of Indian Accounting Standards. Accordingly, the impact on transition has been recorded in opening reserves as at April 1, 2015 and all the periods presented have been restated accordingly.
- 3 The Statutory Auditors of the Company have audited the above consolidated financial results of the Company for the quarter and year ended March 31, 2017. An unqualified opinion has been issued by them thereon.

4 Stand-alone information

Sr No	Particulars	Quarter ended			Year ended	
		March 31, 2017 (Audited) (Refer note 13)	December 31, 2016 (Unaudited)	March 31, 2016 (Audited) (Refer note 13)	March 31, 2017 (Audited)	March 31, 2016 (Audited)
a	Revenue from operations	3,221.78	3,295.33	3,271.61	13,223.23	12,641.02
b	Profit before tax	271.64	401.32	664.15	1,982.44	2,493.77
c	Net profit for the period	283.94	335.81	681.76	1,692.94	2,031.68
d	Other comprehensive income	67.74	(34.00)	8.76	23.07	(32.87)
e	Total comprehensive income	351.68	301.81	690.52	1,716.01	1,998.81

5 Details of Foreign exchange gain / (loss) included in Other income :

Particulars	Quarter ended			Year ended	
	March 31, 2017 (Audited) (Refer note 13)	December 31, 2016 (Unaudited)	March 31, 2016 (Audited) (Refer note 13)	March 31, 2017 (Audited)	March 31, 2016 (Audited)
Exchange gain / (loss)	(27.63)	(1.48)	(44.61)	51.93	84.26

- 6 As per para 6 (e) of Ind AS-23 "Borrowing costs", the exchange differences arising from foreign currency borrowings, to the extent that they are regarded as an adjustment to interest costs, are regrouped from other exchange differences to finance costs. Details of net loss / (gain) on foreign currency transactions and translations considered as finance cost :

Particulars	Quarter ended			Year ended	
	March 31, 2017 (Audited) (Refer note 13)	December 31, 2016 (Unaudited)	March 31, 2016 (Audited) (Refer note 13)	March 31, 2017 (Audited)	March 31, 2016 (Audited)
Interest expense	42.30	33.20	26.27	135.98	134.47
Net loss / (gain) considered as finance cost	(41.88)	32.45	(0.66)	-	30.94
Total finance cost	0.42	65.65	25.61	135.98	165.41

7 Reconciliation of Profit, as previously reported under IGAAP to Ind-AS for earlier periods

Sr No	Nature of adjustments	Quarter ended	Year ended
		March 31, 2016 (Audited) (Refer note 13)	March 31, 2016 (Audited)
A	Net profit under IGAAP	885.04	2,815.00
B	Effects of transition to Ind-AS on Statement of Profit and Loss :		
i.	Effect of measuring financial liabilities initially at fair value and subsequently at amortised cost	14.06	8.46
ii.	Effect of translation of foreign operations	12.72	(29.83)
iii.	Effect of fair valuation of security deposits and amortisation of advance rentals	0.08	(1.19)
iv.	Effect of ESOP measurement and amortisation based on fair value of options	(18.60)	(51.71)
v.	Effect of discounting and fair value changes of contingent consideration payable for business combinations	27.69	39.76
vi.	Actuarial loss on employee defined benefit plan recognised in Other Comprehensive Income	10.85	44.35
vii.	Deferred taxes on above Ind-AS adjustments	(4.53)	(15.81)
	<b>Total adjustments</b>	<b>42.27</b>	<b>(5.97)</b>
C	Net profit for the period under Ind-AS (A+B)	927.31	2,809.03
D	Other comprehensive income (net of tax)	(176.95)	123.32
E	Total comprehensive income (C+D)	750.36	2,932.35

*Handwritten signature/initials*

KPIT Technologies Limited

Registered & Corporate Office - 35 & 36, Rajiv Gandhi Infotech Park, Phase I, MIDC, Hinjawadi, Pune - 411057

Phone : +91 20 6652 5000 | Fax : +91 20 6652 5001 | connectwithus@kpit.com | www.kpit.com | CIN : L72200PN1990PLC059594

PART I

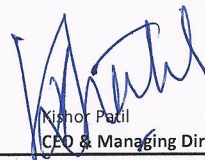
STATEMENT OF AUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED MARCH 31, 2017

₹ in million (except per share data)

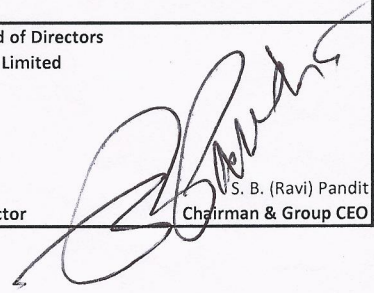
Notes (continued):

- 8 The standalone results of the Company are available on the Company's website, www.kpit.com and also on the website of the BSE Limited, www.bseindia.com and National Stock Exchange of India Limited, www.nseindia.com, where the shares of the Company are listed.
- 9 The Board of Directors have recommended dividend at the rate of ₹ 2.20 per share of the face value of ₹ 2 per share, aggregating to ₹ 522.95 million (including dividend distribution tax) for the year ended March 31, 2017. The payment of dividend is subject to the approval of the shareholders at the ensuing annual general meeting of the Company.
- 10(a) Previous quarter ended on December 31, 2016 represents gain on sale of the Company's entire stake in KPIT medini Technologies AG with effect from November 1, 2016.
- 10(b) During the previous year, the Company had written down an investment to its fair value by ₹ 112.98 million.
- 11 During the previous quarter, the Company through its German subsidiary has invested Euro 9.3 million for a majority stake in a strategic partnership with MicroFuzzy Industrie-Elektronik GmbH ("MicroFuzzy"), an Engineering Services Company. The strategic partner, MicroFuzzy, has over 20+ years of proven engineering expertise on Powertrain systems and Drivetrain Electronics.
- 12 During the previous year, CPG Solutions, LLC (CPG) and Integrated Industrial Information, Inc. (I-Cubed) have been merged with KPIT Infosystems Incorporated (KPIT USA), their holding company, effective January 1, 2016.
- 13 The figures for the quarter ended March 31, 2017 and the corresponding quarter ended in the previous year, as reported in these financial results, are the balancing figures between the audited figures in respect of the full financial year and published year to date figures upto the end of the third quarter of the relevant financial year.
- 14 Previous period's figures have been regrouped / reclassified wherever necessary to conform with the current period's classification / disclosure.

On behalf of the Board of Directors  
For KPIT Technologies Limited



Kishor Patil  
CEO & Managing Director



S. B. (Ravi) Pandit  
Chairman & Group CEO

Place : Pune

Date : April 26, 2017

For 49  
1

**PART II**

**SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED**

₹ in million

Sr No	Particulars	Quarter ended			Year ended	
		March 31, 2017 (Audited) (Refer note 3)	December 31, 2016 (Unaudited)	March 31, 2016 (Audited) (Refer note 3)	March 31, 2017 (Audited)	March 31, 2016 (Audited)
1	Segment Revenue					
	U.S.A.	5,838.80	5,855.85	5,727.88	22,751.66	22,047.59
	UK & Europe	1,491.36	1,279.14	1,572.56	5,782.33	5,807.04
	Rest of the World	3,254.84	3,366.65	3,232.68	13,375.32	12,585.22
	<b>Total</b>	<b>10,585.00</b>	<b>10,501.64</b>	<b>10,533.12</b>	<b>41,909.31</b>	<b>40,439.85</b>
	Less : Inter Segment Revenue	2,000.37	2,194.86	2,123.20	8,675.70	8,175.77
	<b>Revenue from operations</b>	<b>8,584.63</b>	<b>8,306.78</b>	<b>8,409.92</b>	<b>33,233.61</b>	<b>32,264.08</b>
	2 Segment Results - Profit before tax and interest					
	U.S.A.	1,377.76	1,296.34	1,514.70	4,867.07	5,106.33
	UK & Europe	198.04	236.81	502.60	1,256.95	1,881.54
Rest of the World	229.75	219.43	174.07	783.95	536.70	
<b>Total</b>	<b>1,805.55</b>	<b>1,752.58</b>	<b>2,191.37</b>	<b>6,907.97</b>	<b>7,524.57</b>	
Less:						
- Finance costs	0.42	65.65	25.61	135.98	165.41	
- Other unallocable expenditure (net of unallocable income)	1,170.45	1,068.97	984.34	4,041.68	3,591.67	
<b>Profit before exceptional items and tax</b>	<b>634.68</b>	<b>617.96</b>	<b>1,181.42</b>	<b>2,730.31</b>	<b>3,767.49</b>	
Exceptional items (Refer note 10)	-	260.91	(112.98)	260.91	(112.98)	
<b>Profit before share of equity accounted investees and tax</b>	<b>634.68</b>	<b>878.87</b>	<b>1,068.44</b>	<b>2,991.22</b>	<b>3,654.51</b>	
Share of profit/(loss) of equity accounted investees (net of tax)	(0.05)	-	-	(0.05)	-	
<b>Profit before tax</b>	<b>634.63</b>	<b>878.87</b>	<b>1,068.44</b>	<b>2,991.17</b>	<b>3,654.51</b>	
3	Segment Assets					
	U.S.A.	5,245.86	5,183.23	5,011.04	5,245.86	5,011.04
	UK & Europe	1,636.20	1,818.63	1,669.65	1,636.20	1,669.65
	Rest of the World	1,903.19	1,649.91	1,026.44	1,903.19	1,026.44
	<b>Total</b>	<b>8,785.25</b>	<b>8,651.77</b>	<b>7,707.13</b>	<b>8,785.25</b>	<b>7,707.13</b>
Unallocated Assets	16,428.39	16,041.21	14,124.53	16,428.39	14,124.53	
<b>Total Assets</b>	<b>25,213.64</b>	<b>24,692.98</b>	<b>21,831.66</b>	<b>25,213.64</b>	<b>21,831.66</b>	
4	Segment Liabilities					
	U.S.A.	211.47	185.75	174.26	211.47	174.26
	UK & Europe	102.24	110.20	105.40	102.24	105.40
	Rest of the World	223.49	110.45	154.80	223.49	154.80
	<b>Total</b>	<b>537.20</b>	<b>406.40</b>	<b>434.46</b>	<b>537.20</b>	<b>434.46</b>
Unallocated Liabilities	8,834.95	8,807.23	7,542.82	8,834.95	7,542.82	
<b>Total Liabilities</b>	<b>9,372.15</b>	<b>9,213.63</b>	<b>7,977.28</b>	<b>9,372.15</b>	<b>7,977.28</b>	

**Notes :**

- Segment assets other than trade receivables and unbilled revenue, and segment liabilities other than unearned revenue and advance to customers used in the Company's business are not identified to any reportable segments, as these are used interchangeably between segments.
- The cost incurred during the year to acquire fixed assets, Depreciation / Amortisation and non-cash expenses are not attributable to any reportable segment.
- The figures of segment revenue and segment results for the quarter ended March 31, 2017 and the corresponding quarter ended in the previous year, as reported in these financial results, are the balancing figures between the audited figures in respect of the full financial year and published year to date figures upto the end of the third quarter of the relevant financial year.

**PART III**

**CONSOLIDATED STATEMENT OF ASSETS AND LIABILITIES AS AT MARCH 31, 2017**

		₹ in million	
		March 31, 2017 (Audited)	March 31, 2016 (Audited)
<b>A</b>	<b>ASSETS</b>		
<b>1</b>	<b>Non-current assets</b>		
a.	Property, plant and equipment	2,073.77	1,933.55
b.	Capital work-in-progress	737.82	77.45
c.	Goodwill	4,116.81	3,846.99
d.	Other intangible assets	517.87	521.21
e.	Intangible assets under development	638.32	282.96
f.	Financial assets		
	Investments	10.35	117.55
	Loans	156.35	125.60
	Other financial assets	89.68	34.95
g.	Income tax assets (net)	1,173.79	1,045.82
h.	Deferred tax assets (net)	963.16	954.92
i.	Other non-current assets	104.25	108.82
		<b>10,582.17</b>	<b>9,049.82</b>
<b>2</b>	<b>Current assets</b>		
a.	Inventories	433.49	380.04
b.	Financial assets		
	Investments	777.68	0.04
	Trade receivables	7,843.39	6,860.87
	Cash and cash equivalents	3,788.93	2,859.23
	Other balances with banks	112.88	1,094.04
	Loans	93.88	119.50
	Unbilled revenue	941.86	846.27
	Other financial assets	136.48	60.42
c.	Other current assets	502.88	561.43
		<b>14,631.47</b>	<b>12,781.84</b>
	<b>TOTAL ASSETS</b>	<b>25,213.64</b>	<b>21,831.66</b>
<b>B</b>	<b>EQUITY AND LIABILITIES</b>		
	<b>Equity</b>		
a.	Equity share capital	376.39	375.65
b.	Other equity	15,448.24	13,478.73
	<b>Equity attributable to owners of the Company</b>	<b>15,824.63</b>	<b>13,854.38</b>
	Non-controlling interest	16.86	-
	<b>Total equity</b>	<b>15,841.49</b>	<b>13,854.38</b>
	<b>Liabilities</b>		
<b>1</b>	<b>Non-current liabilities</b>		
a.	Financial liabilities		
	Borrowings	985.38	1,657.36
	Other financial liabilities	131.67	70.73
b.	Provisions	579.25	515.55
c.	Deferred tax liabilities (net)	0.11	0.18
		<b>1,696.41</b>	<b>2,243.82</b>
<b>2</b>	<b>Current liabilities</b>		
a.	Financial liabilities		
	Borrowings	2,216.91	498.09
	Trade payables	1,311.06	1,183.94
	Other financial liabilities	2,175.65	2,201.91
b.	Other current liabilities	1,054.58	1,062.84
c.	Provisions	316.78	235.08
d.	Current income tax liabilities (net)	600.76	551.60
		<b>7,675.74</b>	<b>5,733.46</b>
	<b>TOTAL EQUITY AND LIABILITIES</b>	<b>25,213.64</b>	<b>21,831.66</b>

**Notes :**

1 Reconciliation of Equity, as previously reported under IGAAP to Ind-AS for earlier periods

Sr No	Nature of adjustments	March 31, 2016 (Audited)	April 1, 2015 (Audited)
<b>A</b>	<b>Equity under IGAAP</b>	<b>13,807.54</b>	<b>12,961.50</b>
	<b>B Effects of transition to Ind-AS :</b>		
i.	Effect of measuring financial liabilities initially at fair value and subsequently at amortised cost	17.58	8.79
ii.	Effect of dividend and tax on dividend	262.66	259.58
iii.	Effect of fair valuation of security deposits and amortisation of advance rentals	(2.44)	(1.25)
iv.	Effect of discounting and fair value changes of contingent consideration payable for business combinations	(211.10)	(410.41)
v.	Effect of translation of foreign operations	4.08	-
vi.	Deferred taxes on above Ind-AS adjustments	(23.94)	(22.53)
	<b>Total adjustments</b>	<b>46.84</b>	<b>(165.82)</b>
<b>C</b>	<b>Equity under Ind-AS</b>	<b>13,854.38</b>	<b>12,795.68</b>

On behalf of the Board of Directors  
For KPIT Technologies Limited

Kishor Patil  
CEO & Managing Director

S. B. (Ravi) Pandit  
Chairman & Group CEO

Place : Pune  
Date : April 26, 2017

BY