

**Birlasoft Limited**

(Erstwhile KPIT Technologies Limited)

Registered & Corporate Office : 35 & 36, Rajiv Gandhi Infotech Park, Phase I, MIDC, Hinjawadi, Pune - 411057

Phone : +91 20 6652 5000 | Fax : +91 20 6652 5001 | contactus@birlasoft.com | www.birlasoft.com | CIN : L72200PN1990PLC059594

**PART I**  
**STATEMENT OF UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2019**  
The detailed results of Birlasoft Limited are bifurcated into IT Services and Solutions (ITSS) as "Continuing" and Engineering as "Discontinued"

₹ in million (except per share data)

Particulars	Quarter ended			Nine months ended		Year Ended
	December 31, 2019 (Unaudited)	September 30, 2019 (Unaudited)	December 31, 2018 (Unaudited) (Refer note 3(a))	December 31 2019 (Unaudited)	December 31, 2018 (Unaudited) (Refer note 3(a))	March 31, 2019 (Audited)
<b>Continuing Operations (ITSS business):</b>						
Revenue from operations	3,682.34	3,540.44	2,226.11	10,661.18	6,615.63	10,019.87
Other income (net)	93.26	31.05	(35.41)	194.77	88.92	248.90
<b>Total Income</b>	<b>3,775.60</b>	<b>3,571.49</b>	<b>2,190.70</b>	<b>10,855.95</b>	<b>6,704.55</b>	<b>10,268.77</b>
<b>Expenses</b>						
Employee benefits expense	2,366.84	2,290.25	1,348.64	6,947.50	4,061.50	6,275.01
Finance costs	31.10	32.23	13.11	96.29	37.74	53.84
Depreciation and amortization expense	168.40	169.58	87.24	511.25	275.18	390.23
Other expenses	698.39	553.06	407.41	1,820.92	1,309.72	2,099.11
<b>Total expenses</b>	<b>3,264.73</b>	<b>3,045.12</b>	<b>1,856.40</b>	<b>9,375.96</b>	<b>5,684.14</b>	<b>8,818.19</b>
<b>Profit before exceptional items and tax</b>	<b>510.87</b>	<b>526.37</b>	<b>334.30</b>	<b>1,479.99</b>	<b>1,020.41</b>	<b>1,450.58</b>
Exceptional items	-	-	-	-	-	-
<b>Profit before tax</b>	<b>510.87</b>	<b>526.37</b>	<b>334.30</b>	<b>1,479.99</b>	<b>1,020.41</b>	<b>1,450.58</b>
<b>Tax expense</b>						
Current tax	177.63	172.43	228.74	511.35	376.00	528.42
Deferred tax (benefit) / charge	20.74	(0.82)	(83.27)	1.92	(138.70)	(136.85)
<b>Total tax expense</b>	<b>198.37</b>	<b>171.61</b>	<b>145.47</b>	<b>513.27</b>	<b>237.30</b>	<b>391.57</b>
<b>Profit for the period from continuing operations</b>	<b>312.50</b>	<b>354.76</b>	<b>188.83</b>	<b>966.72</b>	<b>783.11</b>	<b>1,059.01</b>
Profit from discontinued operations before tax (Engineering business)	-	-	4.79	-	733.98	733.98
Tax expenses of discontinued operations	-	-	(64.36)	-	116.65	116.65
<b>Profit from discontinued operations after tax</b>	<b>-</b>	<b>-</b>	<b>69.15</b>	<b>-</b>	<b>617.33</b>	<b>617.33</b>
<b>Profit for the period (from continuing and discontinued operations)</b>	<b>312.50</b>	<b>354.76</b>	<b>257.98</b>	<b>966.72</b>	<b>1,400.44</b>	<b>1,676.34</b>
<b>Other comprehensive income/(losses)</b>						
Items that will not be reclassified to profit or loss						
Remeasurements of defined benefit plans	(12.91)	(8.54)	(15.31)	(39.44)	(22.55)	(13.03)
Income tax on items that will not be reclassified to profit or loss	4.51	2.98	4.08	13.78	6.86	3.53
Items that will be reclassified to profit or loss						
Effective portion of gains / (losses) on hedging instruments in cash flow hedges	14.39	(41.18)	244.82	(24.06)	106.80	66.15
Income tax on items that will be reclassified to profit or loss	(4.86)	14.39	(85.55)	8.58	(37.32)	(22.47)
<b>Total other comprehensive income/(losses)</b>	<b>1.13</b>	<b>(32.35)</b>	<b>148.04</b>	<b>(41.14)</b>	<b>53.79</b>	<b>34.18</b>
<b>Total comprehensive income for the period</b>	<b>313.63</b>	<b>322.41</b>	<b>406.02</b>	<b>925.58</b>	<b>1,454.23</b>	<b>1,710.52</b>
Paid up equity capital [Face value ₹ 2/- per share]	553.33	552.94	382.94	553.33	382.94	548.29
Other equity						11,294.04
<b>Earnings per equity share for continuing operations (face value ₹ 2 per share)</b>						
Basic	1.13	1.28	0.97	3.50	4.03	4.95
Diluted	1.12	1.27	0.95	3.47	3.92	4.89
<b>Earnings per equity share for discontinued operations (face value ₹ 2 per share)</b>						
Basic	-	-	0.35	-	3.18	2.88
Diluted	-	-	0.34	-	3.09	2.85
<b>Earnings per equity share for continuing and discontinued operations (face value ₹ 2 per share)</b>						
Basic	1.13	1.28	1.32	3.50	7.21	7.83
Diluted	1.12	1.27	1.29	3.47	7.01	7.74

**Notes:**

1 The above unaudited standalone financial results have been reviewed by the Audit Committee and thereafter approved and taken on record by the Board of Directors in their respective meetings held on January 31, 2020. These unaudited standalone financial results have been prepared in accordance with the Indian Accounting Standards ("Ind-AS") as specified under Section 133 of the Companies Act, 2013, read with Rule 3 of the Companies (Indian Accounting Standards) Rules, 2015 and the Companies (Indian Accounting Standards) Amendment Rules, 2016 and provisions of the Companies Act, 2013.

2 The Statutory Auditors of the Company have conducted a limited review of the above standalone financial results of the Company for the quarter and nine months ended December 31, 2019. An unqualified opinion has been issued by them thereon.

*de*

*De*

**Birlasoft Limited**  
(Erstwhile KPIT Technologies Limited)

Registered & Corporate Office : 35 & 36, Rajiv Gandhi Infotech Park, Phase I, MIDC, Hinjawadi, Pune - 411057  
Phone : +91 20 6652 5000 | Fax : +91 20 6652 5001 | contactus@birlasoft.com | www.birlasoft.com | CIN : L72200PN1990PLC059594

**PART I**  
**STATEMENT OF UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2019**  
The detailed results of Birlasoft Limited are bifurcated into IT Services and Solutions (ITSS) as "Continuing" and Engineering as "Discontinued"

₹ in million (except per share data)

**Notes (continued):**

3(a) Pursuant to the Composite Scheme of arrangement for amalgamation of Birlasoft (India) Limited ("Transferor Company") with KPIT Technologies Limited (now known as Birlasoft Limited) ("Transferee Company" or "Demerged Company") and demerger of the engineering business of KPIT Technologies Limited (now known as Birlasoft Limited) into KPIT Engineering Limited (now known as KPIT Technologies Limited) given effect to from January 01, 2019, the figures for the quarter and nine months ended December 31, 2019 are not comparable with figures for the quarter and nine months ended December 31, 2018.

3(b) Brief details of discontinued operations are given as under:

(₹ in million)

Sr No	Particulars	Quarter ended			Nine months ended		Year ended
		December 31, 2019 (Unaudited)	September 30, 2019 (Unaudited)	December 31, 2018 (Unaudited) (Refer note 3(a))	December 31 2019 (Unaudited)	December 31, 2018 (Unaudited) (Refer note 3(a))	March 31, 2019 (Audited)
a	Total Income	-	-	1,908.63	-	6,256.23	6,256.23
b	Total Expenses	-	-	1,903.84	-	5,522.25	5,522.25
c	Profit before tax	-	-	4.79	-	733.98	733.98
d	Tax Expenses	-	-	(64.36)	-	116.65	116.65
e	Profit from discontinued operations (c-d)	-	-	69.15	-	617.33	617.33

4 The results for the quarter and nine months ended December 31, 2019 are available on the Company's website, www.birlasoft.com and also on the website of the BSE Limited, www.bseindia.com and National Stock Exchange of India Limited, www.nseindia.com, where the shares of the Company are listed.

5 The Company had adopted Ind AS 116, effective annual reporting period beginning April 01, 2019 and applied the standard to its leases using the modified retrospective approach as per para C5(b) of the standard. Accordingly, the Company recorded lease liability at present value of future lease payments discounted at the incremental borrowing rate and corresponding right-of-use asset at an amount equal to lease liability adjusted by the amount of any prepaid or accrued lease payments relating to that lease recognised in the balance sheet immediately before the date of initial application. Accordingly, the Company has not restated comparative information.

This has resulted in recognising right-of-use asset of ₹ 1,275.77 million and corresponding lease liability of ₹ 1,262.66 million as at April 01, 2019, after adjusting advance rent of ₹ 25.13 million and lease equalization reserve of ₹ 66.37 million, available as at March 31, 2019, against the right-of-use asset. In the statement of profit and loss for the nine months ended December 31, 2019, the nature of expenses in respect of operating leases has changed from lease rent in previous periods to depreciation cost for the right-of-use assets and finance cost for interest accrued on lease liabilities. In respect of lease that were classified as finance lease under Ind AS 17, an amount of ₹ 54.33 million has been reclassified from Property, plant and equipment to right-of-use assets as at April 01, 2019.

6 The Government of India, on September 20, 2019 vide the Taxation Laws (Amendment) Act 2019, inserted a new Section 115BAA in the Income Tax Act, 1961, which provides an option to the Company to pay income taxes at reduced tax rates as per the provisions/conditions defined in the said section. The Company had evaluated and expects to exercise the option of lower tax rate of 25.17% (inclusive of surcharge and cess) under Section 115BAA of the Income Tax Act, 1961 in a subsequent financial year. Accordingly, the Company had estimated the reversal of the deferred tax asset/ liabilities, until the date of exercise of the option and subsequent to exercise of the option. The effect of this change has been recognized in tax expense for the quarter and nine months ended December 31, 2019 on an effective tax basis. This has resulted in an increase in deferred tax expense of ₹ 38.07 million for the quarter ended December 31, 2019 and ₹ 67.74 million for nine month ended December 31, 2019 on account of remeasurement of deferred tax asset.

7 Where financial results contain both consolidated financial results and standalone financial results of the parent, segment information is required to be presented only in the consolidated financial results. Accordingly, segment information has been presented in the consolidated financial results.

8 Details included in Other income (net) are as below:

(₹ in million)

Particulars	Quarter ended			Nine months ended		Year ended
	December 31, 2019 (Unaudited)	September 30, 2019 (Unaudited)	December 31, 2018 (Unaudited) (Refer note 3(a))	December 31 2019 (Unaudited)	December 31, 2018 (Unaudited) (Refer note 3(a))	March 31, 2019 (Audited)
Exchange gain/(loss)	53.70	15.65	-	61.13	-	-
Fair value gain/(loss) on financial assets (investments) at fair value through profit or loss	1.94	9.10	-	(7.42)	-	-

9 Mr. Rajeev Gupta – Chief Financial Officer of the Company, has tendered his resignation and he will be relieved from his duties effective March 31, 2020. The Company is in the process of appointing a new Chief Financial Officer.

10 The Board of Directors in their meeting held on January 31, 2020, have declared an Interim dividend for the financial year 2019-20. The interim dividend to be distributed to the members of the Company is ₹ 333.59 million (including Dividend Distribution Tax) i.e. ₹ 1 per share of face value of ₹ 2 per share.

11 As per the agreement between the parties, consequent to the National Company Law Tribunal (NCLT) approved composite scheme, the joint control between the Transferee Company i.e. Birlasoft Limited (erstwhile KPIT Technologies Limited) and the Resulting Company i.e. KPIT Technologies Limited (erstwhile KPIT Engineering Limited) has concluded effective February 1, 2020. As a result, Mr. Sachin Tikekar, Nominee Director, has resigned from Birlasoft Limited (erstwhile KPIT Technologies Limited) with effect from February 1, 2020.

On behalf of the Board of Directors  
For Birlasoft Limited (Erstwhile KPIT Technologies Limited)



**Dharmander Kapoor**  
CEO & Managing Director  
DIN: 08443715

Place : Gurugram  
Date : January 31, 2020

01  
1



# B S R & Co. LLP

Chartered Accountants

7th & 8th floor, Business Plaza,  
Westin Hotel Campus,  
36/3-B, Koregaon Park Annex,  
Mundhwa Road, Ghorpadi,  
Pune - 411001, India

Telephone +91 (20) 6747 7300  
Fax +91 (20) 6747 7310

## Limited review report (unmodified) on unaudited quarterly standalone financial results and standalone year-to-date results under Regulation 33 of the Listing Regulations of SEBI (Listing Obligations and Disclosures Requirements) Regulations, 2015.

To

Board of Directors of Birlasoft Limited (Erstwhile KPIT Technologies Limited)

1. We have reviewed the accompanying Statement of unaudited standalone financial results of Birlasoft Limited (Erstwhile KPIT Technologies Limited) for the quarter ended 31 December 2019 and year to date results for the period from 1 April 2019 to 31 December 2019 ("the Statement").
2. This Statement, which is the responsibility of the Company's management and approved by the Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013, and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. Our responsibility is to issue a report on the Statement based on our review.
3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with applicable accounting standards and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 including the manner in which it is to be disclosed, or that it contains any material misstatement.

**For B S R & Co. LLP**

Chartered Accountants

Firm's Registration No: 101248W/W-100022



**Swapnil Dakshindas**

Partner

Membership No. 113896

UDIN: 20113896A AAAAJ1990

Place: Gurugram

Date : 31 January 2020